

**Benefits** 



## **Conflict Handling Skills**

Can your team members approach challenging situations calmly, openly and objectively? Do they take a proactive, assertive approach to conflict handling? One that builds relationships and leads to mutually beneficial outcomes?

This hands-on course will deepen your teams' understanding of the reasons for conflict and the emotions behind it. They will gain skills in handling challenging situations with increased confidence, approaching them in a proactive, constructive and sensitive way, enabling your organisation will gain enhance engagement and collaboration.



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| <ul> <li>Approach conflict situations<br/>confidently and assertively,<br/>through self-awareness,<br/>navigating emotions and<br/>managing reactions</li> </ul> | Participants will increase their confidence and ability to respond to conflict, proactively reaching mutually beneficial outcomes   |
| Defuse emotionally charged<br>situations through an in-depth<br>understanding of the reasons<br>for conflict and of others'<br>behaviour                         | <ul> <li>Stakeholders will benefit from an<br/>environment where conflict is<br/>dealt with openly, generating<br/>greater trust and resilience<br/>during challenging times</li> </ul> |
| Take a strategic, objective approach to conflict handling, proactively working to create mutually beneficial solutions   | <ul> <li>Your organisation will increase<br/>engagement and effective<br/>collaboration through proactive<br/>resolutions to conflict</li> </ul>  |

- Developing level course: take your communication skills to the next level
- Experience: strong establishing level skills
- Minimum advanced (C1) level English

**Objectives** 

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## **Conflict Handling Skills - Course outline**

| Module   | Competency  |
|--|---|
| Conflict handling essentials Identifying the nature and types of conflict Evaluating your conflict handling skills and setting personal goals          | Set goals to improve conflict handling skills by analysing communication against criteria for effective performance           |
| Managing your reactions to conflict     Identifying hot buttons     Staying calm and composed  | Remain calm and composed in conflict situations to enable constructive dialogue   |
| Reframing your perceptions in conflict situations <ul><li>Questioning assumptions and beliefs</li><li>Framing the situation objectively</li></ul>      | Question assumptions and beliefs to frame the conflict situation objectively  |
| <ul> <li>Uncovering needs and wants in conflict situations</li> <li>Identifying needs and wants</li> <li>Uncovering others' needs and wants</li> </ul> | Uncover needs and wants in conflict situations to facilitate productive outcomes  |
| Conflict handling approaches  • Evaluating different approaches  • Selecting your approach   | Select appropriate approaches for handling your conflict situations   |
| Generating solutions in conflict situations <ul><li>Following a problem-solving process</li><li>Generating creative solutions</li></ul>                | Propose relevant and realistic solutions in conflict situations   |
| Defusing emotionally charged conflict situations  Using non-verbal techniques for defusing emotions  Using verbal techniques for defusing emotions     | Defuse emotionally charged situations using non-verbal and verbal behaviour, enabling productive outcomes                     |
| Conflict handling mini-clinic     Articulating your conflict handling skills     Setting goals and action planning to handle your conflict situations  | Develop plans to achieve conflict handling goals in the workplace by selecting tools and techniques for effective performance |